

FOR IMMEDIATE RELEASE

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Predixion Tech and DANDE Consulting Announce Strategic Partnership to Expand IT Vendor Access Across U.S. Markets

Alliance combines Predixion's global vendor ecosystem with DANDE Consulting's market expertise to deliver Manufacturing 4.0 transformation solutions for U.S. businesses

BANGALORE, India & ALLEN, Texas — Predixion Tech, a Bangalore-based IT advisory and vendor governance platform, and DANDE Consulting, a U.S.-based consulting firm headquartered in Allen, Texas, today announced the signing of a formal Agreement of Association, establishing a strategic partnership to bring Predixion's curated global vendor ecosystem to enterprise customers across the United States.

Under the agreement, DANDE Consulting will leverage Predixion's proprietary vendor matching and governance platform to identify, source, and deliver best-fit IT solutions to its clients. DANDE will have the flexibility to resell services under its own brand via transfer pricing or refer clients directly to Predixion and its vendor network — enabling a seamless, end-to-end engagement model tailored to each customer's needs.

"This partnership reflects our commitment to making world-class IT vendor capabilities accessible to businesses in any market. DANDE Consulting brings strong market intelligence and client relationships in the U.S., and together we can deliver faster, smarter technology solutions."

— **Shweta Gururaj, Director, Predixion Tech**

Predixion Tech operates as a vendor identification and order consolidation platform, using data-driven models to assess business opportunities and match them with up to three qualified vendors per engagement. The platform supports the full sales lifecycle — from pre-sales guidance and proposal structuring to vendor governance and commission management.

DANDE Consulting will serve as a key channel partner, identifying Manufacturing 4.0 transformation IT projects and AI driven software solution opportunities within its U.S. market and validating prospects before passing qualified leads through the Predixion platform creating a transparent, performance-aligned revenue model.

"Our clients are constantly seeking reliable, vetted technology partners. Predixion's platform gives us the infrastructure to connect them with best-fit

vendors quickly and confidently. This partnership is a natural extension of what DANDE Consulting does best — matching the right solutions to the right opportunities."

— Daniel Flick, President, DANDE Consulting

The partnership, effective immediately is structured for a three-year term with the option to extend by mutual agreement. Both companies will designate single points of contact to ensure smooth coordination across engagements and have committed to a mutual non-compete and non-solicitation framework to protect shared customer and vendor relationships.

About Predixion Tech

Predixion Tech is a Bangalore-based consulting and technology platform specializing in engagement advisory, vendor identification, and governance services for IT vendors and procurers. Predixion curates capabilities and matches them to business opportunities using proprietary models, functioning as both a vendor identification platform for procurers and an order consolidation platform for vendors.

About DANDE Consulting

DANDE Consulting is a U.S.-based consulting firm located in Allen, Texas, dedicated to identifying and delivering technology solutions to enterprise clients across American markets. The firm brings deep market expertise and client relationships that enable effective technology sourcing and project execution.

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