

PREDICTION

Opportunity Abstract	Description
AI Solutions for Oil & Gas (IT and OT)	An UAE based company is seeking AI solution providers with capabilities to design, implement, and support Artificial Intelligence (AI), Machine Learning (ML), Advanced Analytics, and Generative AI use cases across the Oil & Gas value chain. The scope includes both enterprise/business functions and operational field environments, with solutions spanning Information Technology (IT) and Operational Technology (OT) ecosystems.
AI banking solution for CRM, Reporting and Compliance.	A digital-only bank is facing challenges with its legacy implementation, particularly in Central Bank compliance reporting and customer relationship management (CRM). They require a solution that automates regulatory compliance reporting, eliminates manual reporting processes, and provides a robust CRM to effectively manage customer interactions in a branchless banking environment. In addition, they are looking for AI use cases that can integrate with their legacy solution to enhance banking operations. The proposed solution should present a holistic digital banking approach tailored specifically for digital-only banks, rather than addressing individual pain points, and should demonstrate relevant experience and successful digital banking implementations, preferably from India or ME markets.
Aviation solutions for Flight or Ground support	A ME based partner is looking for AI solutions for selling to Aviation and Airport authorities and related companies through their existing network and accounts in this space. Both Flight or Ground support solutions are relevant. Partner interest is only in identifying ready solutions with live case studies.
Support resources for multiple databases and Linux for a SA based service provider	Our partner in South Africa is working with a local provider of enterprise support services across multiple databases (Oracle, MySQL, Postgres) and across flavors of Linux. They are looking to identify a vendor that can provide remote resources to augment their team.
VAPT for funded product company in India	A funded AI product startup in India needs a qualified vendor to support their platform's cyber security strategy starting with engaging on vulnerability assessment and penetration testing (VAPT) for the platform they are developing. Understanding of security in AI/Agentic apps is preferable.
Development of a B2B Exchange for an Indian enterprise	Our partner is a management consulting company advising an Indian enterprise in building a B2B Commodities Exchange. They are looking to engage a suitable technology vendor for project execution. Proven experience in similar development projects is required.

Agentic AI for a Construction Consulting company in USA	A construction consulting company in USA is looking to identify a vendor who can contribute in the development of AI Agents for workflow efficiency and productivity. Their engineers need to process large document (pdf) data sets, extract structured data, and generate analysis and client deliverables, which is an example use case they would like to automate across document ingestion, extraction, structuring and downstream workflows.
Agentic AI for Healthcare BPO	A healthcare BPO headquartered in USA intends to use Agentic AI to build process-specific automation, data analytics, and voice AI for high-volume voice interactions. They are looking for a vendor with demonstrable experience in Healthcare IT systems, voice AI and revenue cycle management; along with experience of developing HIPAA and SOC2 compliant software.
Digital Transformation for manufacturing company	A multinational manufacturer of components for electro-mechanical solutions is looking to digitally transform multiple facets of the organization - strengthening core process automation, implementing online commerce, and enhancing systems with AI capabilities among other things.
AI for transformation of process and methodology toolkits	A management consulting firm in India is looking at transforming their process and methodology toolkits with AI. These toolkits, which are fairly statistical in nature, are typically implemented at large enterprises in India and the objective is to make them more usable and understandable by enterprise users. This would require a base version to be developed and customizations for each implementation.
SAP technical migration	A major paper manufacturer needs to migrate their current SAP S/4Hana on-premise to S/4Hana 2025, alongside activation of a few Fiori apps.
HR and Payroll software for Indian IT company	A 300 people strong IT firm in India requires a HRMS Solution with core HR features along with payroll, tax, and statutory reporting capabilities. A product with a large number of installations is required.
Logistics solution for SE Asia startup	A startup in the SE Asian region is aggregating the specialized transport market, starting with consolidating capacity for transporting specific commodity across the region by road. This is specialized high value cargo and subject to a number of constraints of delivery, purity, security over long routes. The final solution will consist of mobile apps and backend for 3rd party logistics, aggregating multiple transportation players, across the value chain.
AI/GenAI strategic partnership with US based services company	A US based software services organization with a cost center in India is considering local tie ups to bolster their delivery strength in AI/GenAI as when they have demand from their customers. Both flexible staffing and fixed price projects would be considered based on need.

Utilities Software Provider for Governments in SE Asia and Africa	Looking for providers that can support on opportunities in South East Asia and Africa for Electricity, Water & Gas utility digital transformation projects for delivering Billing & Payment, Asset Management, Facilities Management, Service Management, Real Time Analytics and Smart Metering capabilities. Specialized product companies or system integrators in the utilities domain will suit.
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