

Header	Description
Odoo Implementation and Support Partners Needed	An ERP consulting firm based in South Africa that performs ERP evaluation and selection for enterprises has completed Odoo fit analysis and ROI evaluations for several clients and they anticipate an upcoming Odoo implementation project. They are seeking providers with strong, proven Odoo development and implementation skills to support this.
Digital Banking Technology Solutions Sought	A financial institution based in Africa is seeking technology solutions for the digital banking sector, covering products that enhance banking operations, customer experience, financial intelligence, and risk management. Areas of interest include AI-powered debt management and recovery, predictive debt collection, digital loan restructuring, intelligent credit underwriting, autonomous banking and AI copilots, real-time fraud detection, digital identity verification, payment orchestration, personalized financial management, and automated regulatory compliance.
Material Master Data Management Solution	A large global organization requires a material master data management product or solution to track all physical items it owns, manufactures and sells. The solution should support consistent, accurate management of material data across the organization, enabling better visibility and control of inventory, products and related item information at scale.
SAP and AI Solutions for Airline Operations	Seeking companies with SAP and AI-powered technology solutions for the aviation industry, based in Africa, to modernize airline operations and improve efficiency. Areas of interest include SAP S/4HANA implementation and migration, SAP aviation maintenance and asset management, SAP EAM, intelligent supply chain and procurement, predictive maintenance, flight and crew operations optimization, revenue management, fuel efficiency analytics, airport operations automation, and AI-driven financial planning for airlines, airports, MRO providers and aviation service companies.
Utilities Software for Government Digital Transformation	Seeking solution providers supporting utility digital transformation projects for governments in South East Asia and Africa, covering electricity, water and gas utilities. Capabilities of interest include billing and payment, asset management, facilities management, service management, real-time analytics and smart metering. Specialized product companies or systems integrators with expertise in the utilities domain are suitable.
Strategy Consulting for Public Sector Technology Investment	Seeking a management consulting company able to provide strategy consulting services to government-owned enterprises and public sector units internationally. The focus is on helping these organizations prioritize investments in technology development and acquisition, supporting better decision-making around technology strategy at a national or institutional level.
AI Solutions for Aviation and Airport Operations	A partner based in the Middle East is seeking ready-made AI solutions for flight or ground support operations to sell into aviation and airport authority accounts through their existing network. The requirement is limited to solutions with established, live case studies rather than solutions in early development.
Fraud Detection Alignment with UAE e-Invoicing Compliance	Need to evaluate how an existing fraud detection AI solution can be aligned with UAE e-invoicing requirements. The goal is to assess how the solution's capabilities can support organizations in strengthening invoice validation, compliance checks, and fraud risk identification within the digital invoicing ecosystem.
Remote Database and Linux Support Resources in South Africa	A service provider based in South Africa delivering enterprise support across multiple databases (Oracle, MySQL, Postgres) and various Linux distributions is looking for a vendor to supply remote resources to augment their support team. Capabilities needed include production support, administration and DevOps skills across these platforms.
AI-Driven Transformation of Consulting Methodology Toolkits	A management consulting firm based in India wants to transform its statistically-oriented process and methodology toolkits using AI. These toolkits are used in large enterprise implementations across India, and the goal is to make them more usable and understandable for enterprise users. Work involves developing a base AI-enabled version plus customizations per implementation.
Legacy IT Assessment for Major Retailer	A major retailer based in South Africa is seeking an assessment of its current legacy technology environment along with actionable recommendations for modernization. The provider should be able to deliver a report suitable for executive-level stakeholders, drawing on experience in CIO/CXO-level technology consulting and legacy system evaluation.
AI and Advanced Analytics for Oil & Gas Operations	A company based in the UAE is seeking providers capable of designing, implementing, and supporting AI, machine learning, advanced analytics, and generative AI use cases across the oil and gas value chain. The scope spans both enterprise/business functions and operational field environments, covering information technology and operational technology ecosystems.

Agentic AI for Healthcare BPO Voice and Automation	A healthcare business process outsourcing company headquartered in the USA is seeking a vendor to implement Agentic AI for process-specific automation, data analytics, and voice AI supporting high-volume voice interactions. The vendor should demonstrate experience in healthcare IT systems, voice AI, and revenue cycle management, along with a track record of developing software compliant with HIPAA and SOC2 standards.
AI Agents for Construction Document Workflows	A construction consulting company in the USA is looking for a vendor to develop AI agents that improve workflow efficiency and productivity. The use case involves processing large sets of PDF documents, extracting structured data, and generating analysis and client deliverables, with the goal of automating document ingestion, extraction, structuring, and downstream workflows.
Retail leasing and facilities management platform for a shopping center	Need for a ready-to-deploy retail management solution to support leasing and facilities management operations for a shopping center, comparable in capability to established retail platforms. Required features include a management dashboard, analytics, CRM functionality and loyalty program support, with comparable functionality to platforms such as Archibus and Yardi.